Flexible 3PL Solutions

industries international inc

About Us



G.O.S.S. Industries International Inc. is a privately owned and operated full service logistics company. Our founder; Robert Schacter has been in the Manufacturing and Distribution business since 1985.

We handle everything involved in RECEIVING, WAREHOUSING, FULFILLING & TRANSPORTING your orders to your customers in Canada.

7925 GOREWAY DRIVE BRAMPTON ON L6T 5J7 CANADA



G.O.S.S. offers the best opportunity for achieving maximum efficiency while maintaining cost control over your logistics functions.

Path to Growth



With success stories such as the Principal of G.O.S.S. selling their Automotive Component Parts Manufacturing & Distribution Division to a U.S. Private Equity Fund (Over 80,000,000 units were Manufactured and Distributed to the North American Aftermarket Annually).

G.O.S.S. was able to evolve over the years allowing us to better serve our customers.

1996 2001 2014 2016 Acquired **Expanded to larger** Moved into new G.O.S.S. was additional Warehouse warehouse warehouse space-Founded 50,000 SqFt 80,000 SqFt 25,000 SqFt



Why Outsource?



Expanding or maintaining complex warehouses and distribution channels require a significant capital investment for:

Land • Buildings • Equipment • Workforce • Changing Technology

Efficiently managing these areas is critical to achieving a strong competitive advantage and increased profitability, through controlled costs.



It is to your advantage to outsource your warehouse and distribution functions. With G.O.S.S. your products will reach your customers in a matter of days with no customs delays or surprise duty and tax charges enabling you to have stronger retention rates and profitability.

Our Services



We customize our services and pricing structure to fit your needs!

Logistics



- ✓ Personalized Customer Service
- ✓ Inventory received within 48 hours
- ✓ Orders Shipped within 24-48 hours

Warehousing Fulfillment Distribution



- ✓ De-Stuffing & Receiving , X-Docking
 - ✓ Pick, Pack & Ship Service
 - ✓ Inventory Management

Transportation



- ✓ Daily shipping across North America
 - ✓ Packages, LTL and Truck Load
- ✓ Flexible and efficient transporting

Reverse Logistics



- ✓ Return Material Authorization
- ✓ Product Inspection and Sorting
 - ✓ Warranty Management

Detailed Menu of Services





Personalized Customer Service

2 hour max. turnaround on Rush Orders
Receipts Performed within 24 hours
Orders Shipped within 24 hours
Pick Up Counter
TL and Drive in Doors
Customer specific Packing Slips



Reverse Logistics

Return Material Authorization (RMA)

Warranty management

Product inspection and product sorting

Credit reconciliation

Re-packaging/Re-stocking for future order

fulfillment or resale

Repair and/or refurbishment

Recycle, disposal and scrap – including harvesting

parts for reuse



Transportation



Warehousing, Fulfillment & Distribution

Container De-stuffing
Receiving (Package, CL, LCL, LTL, TL)
Secure Storage (UL Certified Alarm & Sprinkler Systems)
Pick, Pack & Ship Service. (1 Box – 1 TL)
Cross-docking
Inventory Management (Cycle Counting & Physical Inventory)
Re-Boxing & Kitting
Product Sortation & Labelling
Custom Packaging from Bulk
Ad/Promo/POS Merchandise Management

Site Location & Facility



Site Location **9**

- 7926 Goreway Drive, Brampton, ON L6T 5J7 CANADA
- Goreway Drive & Steeles Avenue. E.
- Total building area 75,881 square feet
- PIN: 140210152(LT), LOT: 15, PLAN: 43M-811, City of Brampton
- Zoning: M4
- Excellent transportation access to Highways 401, 407 and 427 as well as Pearson International Airport.
- Located in central Brampton a short distance east of Airport Road.
- Close to major amenities and has good access to public transportation

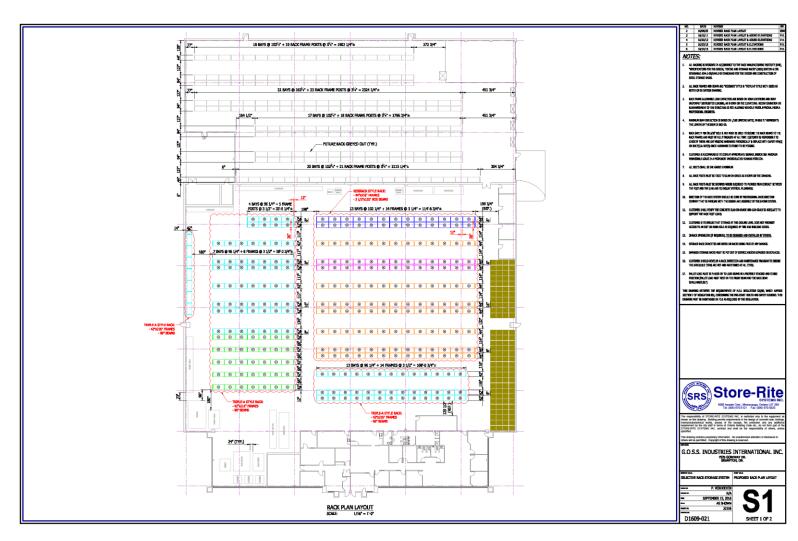
Building Specifications



- YEAR BUILT: 1988
- WAREHOUSE LIGHTING: T8 Completed in 2016 with Motion Sensors
- EXTERIOR LIGHTING: Regular and LED
- WAREHOUSE HEATING: Gas fired space heaters
- ELECTRICAL: 600V/400AMP
- SECURITY & LIFE SAFETY: UL Certified Fully sprinklered
- ROOF: Conventional built up roof with gravel cover.
- WAREHOUSE CLEAR HEIGHT: 18 ft.
- TRUCK-LEVEL DOORS: 6 (2 INDOOR SHIPPING DOORS)
- **DRIVE-IN DOORS: 1**
- **PARKING STALLS: 77**
- FRAME: Steel frame
- EXTERIOR: Brick masonry wall over clad aluminum siding
- OFFICE HVAC: Gas fired HVAC
- OFFICE LIGHTING: Completed in 2016 (T8)

Layout





Advantages



"Adaptable" Warehouse

Adjustable Racking/Storage Solutions for: Bulk, Case & Each.

Multiple crew shifts, to manage customer timelines.

"Flexibility" in Order/Receipt

Receive orders by Phone, Fax, Email, EDI, Remote Client Computer System or VPN.

"Versatile"

Customized pick, pack and ship service (from 1 box to 1 truckload).

"Dedicated & Personalized"

Customer Service and Warehouse Crew Members who guarantee the quality performance necessary to do the job correctly and professionally.

"Secure, Modern, Clean"

Conveniently located in close proximity to the G.T.A.

Pick-up Counter in Canada's Largest Metro City

(and surrounding area)

Daily shipping across Canada and Freight Consolidations.

Dedicated G.T.A. deliveries via G.O.S.S. Trucks.

The Partnership



At G.O.S.S. we maximize collaboration with entrepreneurial speed to deliver the ultimate goal of mutual profitability. This partnership allows for you to maximize efficiencies and control all costs with your Warehousing, Fulfillment and Distribution functions.



We proactively seek to understand our customer and to consistently create value for them.

Our structure is based around flexibility for our customers.

We adapt & customize our services and structure to suit the needs of our clients.

Mission, Culture & Values



G.O.S.S.'s culture is shaped by our values. Our behavior drives our actions and, ultimately, our results.



Mission

Delivering trusted results, we use our expertise and flexibility to provide and deliver services to our customers with the best people, enabling everyone to focus on what they do best.



Culture & Values

At G.O.S.S., we are Customer
Driven and Value:
Integrity, Accountability,
Teamwork, Competitiveness &
Flexibility, Continuous
Improvement, The Wellness of our
Community & the Environment



Quality Policy

Our quality level exceeds the client's initial and future requirements.

G.O.S.S. will continue to be the leader in quality service and innovative thinking in the Warehouse and Distribution sector.

Corporate Social Responsibility



Corporate Responsibility – 2020/21 Goal

To be a certified <u>B Corporation</u>, to meet the rigorous standards of social and environmental performance, accountability and transparency. We are committed to operate our business based on our long-standing pledge to support the environment.



Giving Back!























Continued Improvements 2019



TECHNOLOGY / STORAGE / LAYOUT

- 1. Technology: new software implementation to efficiencies
- 2. Improve BIN & BULK storage locations...speeds up receiving & picking
- 3. Improved size of BIN locations to store product...looking at re-sizing locations
- 4. Continuous re-slotting as required to improve operator throughput



G.O.S.S...an entrepreneurial run 3PL

2020 Roadmap



- 1. New Website Design
- 2. Improved SEO and Click-Through Rate (CTR)



- 4. Expand our B2B Fulfillment Business
- 5. Expand into B2C Fulfillment Business
- 6. Implement New Technology to Improve Efficiency

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